

Top Reasons To Join CENTURY 21 Scheetz

	New	Exp
1 Technology		
Company provided agent website	X	X
Company provided Lead Generator and contact management system	X	X
Company provided Enhanced Showcase Realtor.com	X	X
Company provided Toolkit CMA	X	X
Company provided Voicepad Hotline Technology with IDX	X	X
Company provided AnnounceMyMove Social Media Advertising	X	X
Company provided Listing Syndication to over 300 online websites	X	X
Company provided online traffic reports (1 report for all online activity)	X	X
Company provided BrokerMetrics - Real Estate analysis tools for agents to use with buyers & sellers	X	X
Company provided Virtual Tours on all listings	X	X
Company provided PR Studio - Quick press releases created and immediately sent to area media centers	X	X
Company provided Intranet- Virtual office tools and communication resource	X	X
Company provided Zipforms Online - Manage all transactions from the ease of your computer	X	X
Company Mobile Site - allow your clients to search with their mobile and track all activity	X	X
21 online - CENTURY 21 Intranet with hundreds of resources	X	X
Scheetz Vendor List - provide your clients with area specialist and resources	X	X
Company provided - eNeighborhood - marketing material for your listings promoting the neighborhood	X	X
Centralized Showing Services (CSS) providing online feedback, reporting to clients, and easy showing set up online or via phone	X	X
Preferred Client Club - Stay in touch with past clients for up to five years		
Voice over IP phones	X	X
2 Management		
Personalized Business Planning and Coaching	X	X
Highly skilled and seasoned full time management team	X	X
Non Competing Managers	X	X
Management commitment to blast your career to the top	X	X
3 Training		
Scheetz Advantage - 2 Week new agent training course	X	
CLS- Century 21 Learning System - Hundreds of online live and self paced classes	X	X
Weekly Kickstart	X	
Advanced Kickstart	X	X
Continuing Education Credit Courses	X	X
Source Of Sales	X	X
12 Steps to Prospecting	X	X
Wednesday Webinars - Technology tool Training	X	X
Business Meetings	X	X
Just In Time Training - Online Technology Refreshers for all C21 Scheetz technology	X	X
National Speakers, Annual Retreats, Awards and Recognition	X	X

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Coaching, Business Planning and Accountability	X	X
Partner Training Sessions such as Mortgage, Home Warranty, Title	X	X
Ongoing learning sessions such as Short Sales, Selling 101, HUD Bid, Contracts, Pricing, and more	X	X

4 RELOCATION SERVICES

Outbound Referral Program- benefit from helping friends and family all over the world	X	X
Sole Principal Broker for CARTUS Relocation Services		X
Partner with over a dozen third party Relocation Companies		X
USAA Partners		X
Servicing the relocation needs of the top fortune 100-500 companies in the Indianapolis area	X	X

5 Company

Office environments are stimulating- energy, high % of experienced producing associates	X	X
Utilize all office locations to grow and maintain your business	X	X
Assistant for Hire- When you need that little bit of extra help	X	X
Marketing-Design - Customized marketing support provided	X	X
BYBOB Associate Referral Program	X	X
Web Leads – C21Scheetz, Century21, Realtor.com, Zillow, Trulia, Google, Homefinder, Homes,Voicepad, and dozens of others	X	X
Full Time IT Department	X	X
Full time Accounting Department	X	X
Full time Relocation Department	X	X
Full time sales support	X	X
Reputation and CENTURY 21 affiliation opens doors	X	X
Strength in the local market place with sales/listings	X	X
Top ten company nationally recognized by CENTURY 21	X	X
Stonegate Mortgage - In house mortgage professionals	X	X
Quality Service Survey - Online quality service accountability, reward, and recognition	X	X
Commissions paid at closing	X	X
National Conference	X	X
Top Agent Retreat - Conference paid by the company		X
Discount Mobile Service-AT&T, Sprint, Verizon,	X	X
Discount Car Rental Services-Budget, Avis, Rental - 5-10% discount for you or your clients	X	X
Discount Hotel services - Choice Hotels - 20% Discount	X	X
Discount Dell Computers	X	X
Discount Office Supplies at Staples - Up to 70% discount	X	X
Discount Lowes Services- 10% discount cards sent to clients for closed transactions	X	X
Discount Real Estate Signage	X	X
Awards & Recognition - Monthly leaders, Masters Level, Centurion Level,	X	X