

Haywood County Sales Data

HOUSING SUPPLY vs DEMAND - Haywood County

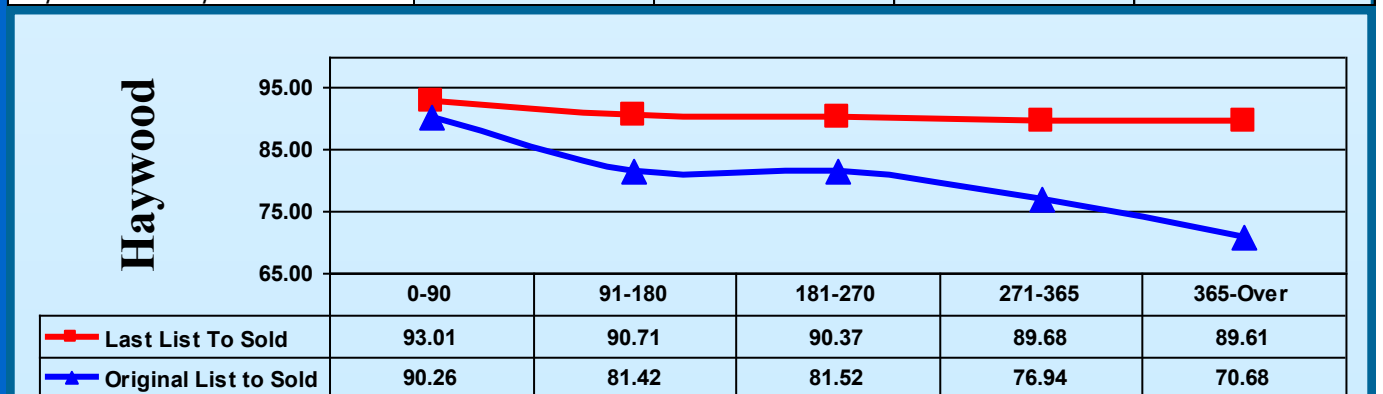
Price Range	Dec 10	Jan 11	Feb 11	Mar 11	April 11	May 11	June 11	July 11	Aug 11	Sept 11	Oct 11	Nov 11	Dec 11	12 Month Total	% of Sold Units	Sold Monthly Average	End of Month Active Listings	1 Yr Avg. MSI	6 Month Avg. MSI	3 Month Avg. MSI
0-\$100,000	8	9	9	11	8	13	19	15	14	8	12	10	7	135	26.11%	11.3	123	10.9	11.2	12.7
\$100,000 to \$199,999	17	8	9	18	16	17	23	22	20	14	19	22	19	207	40.04%	17.3	359	20.8	18.6	18.0
\$200,000 to \$299,999	5	5	5	7	9	7	11	5	13	11	10	8	5	96	18.57%	8.0	294	36.8	33.9	38.3
\$300,000 to \$399,999	5	1	2	2	4	3	7	4	5	7	3	6	5	49	9.48%	4.1	129	31.6	25.8	27.6
\$400,000 to \$499,999	1	2	0	2	1	1	3	0	0	1	0	2	0	12	2.32%	1.0	55	55.0	110.0	82.5
\$500,000 to \$599,999	1	0	0	1	1	2	0	0	0	2	0	0	0	6	1.16%	0.5	33	66.0	99.0	No Data
\$600,000 to \$699,999	0	0	0	2	1	0	0	0	0	0	1	0	0	4	0.77%	0.3	24	72.0	144.0	72.0
\$700,000 to \$799,999	0	0	0	0	1	0	0	1	0	2	0	0	0	4	0.77%	0.3	10	30.0	20.0	No Data
\$800,000 to \$899,999	0	0	0	0	0	0	1	0	0	0	1	0	0	2	0.39%	0.2	6	0.5	36.0	18.0
\$900,000 to \$999,999	0	0	0	0	0	0	0	1	0	0	0	1	0	2	0.39%	0.2	6	36.0	18.0	18.0
\$1,000,000 Up.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.0	16	#DIV/0!	No Data	No Data
Totals	37	25	25	43	41	43	64	48	52	45	46	49	36	517	100.00%	43.1	1055	24.5	18.6	18.0

YTD through December Sales of Residential MLS Data for Each Year

Residential Sales	2008	2009	2010	2011
Haywood County Units Sold	550	510	501	529
Haywood County Volume	\$ 121,057,775	\$ 103,747,032	\$ 98,305,388	\$ 98,441,320
Haywood County Average Price	\$ 220,105	\$ 203,426	\$ 196,218	\$ 186,089
Haywood County Cash Sales	24.18%	23.92%	30.34%	30.62%
Haywood County DOM	154	178	215	229

MLS Land Sales Data for Each Year

Land Sales	2008	2009	2010	2011
Haywood County Units Sold	182	111	140	118
Haywood County Volume	\$ 19,091,859	\$ 8,583,654	\$ 13,622,600	\$ 6,007,002
Haywood County Average Price	\$ 104,900	\$ 77,330	\$ 97,304	\$ 50,907
Haywood County DOM	202	266	321	517



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Information is provided through the Western NC Mountains Multiple Listing Service, which does not guarantee or is in anyway responsible for its accuracy. Data provided through the MLS Service may not reveal all of the sales in the area.